

Cruise West Travel Agent Positive Space Program



Travel Agent's name _____

Companion's name _____

Agency Name _____

City, State, Zip _____

Phone No. _____ Fax No. _____

Email _____

IATA/CLIA No. _____

Tour # _____ Departure Date _____ Ship _____

Cabin category desired _____

Are you a Cruise West Small-Ship Partner?

Yes No

Would you like more information on becoming a Small-Ship Partner?

Yes No

Cruise West is proud to offer special training on selling small-ship cruising to your clients with our exclusive Small-Ship Partners Program. Please visit our Website for complete details. Go to www.cruisewestagents.com/ssp.

Travel Agent Positive Space reduced-rate program offers 50% off published brochure cruise-only fares, non-commissionable, with confirmation 90 days before sailing date. This program is subject to cabin availability and may not be offered in every cabin category or on every sailing.* This program is also subject to capacity controls; general cruise availability is not necessarily an indication of Travel Agent Positive Space availability. Not combinable with Group or B.E.A.R. discounts or other promotional offers.

***TAPS Program not applicable to Japan, South Pacific, or Ring of Fire itineraries.**

See important Terms & Conditions on next page

FAX REQUEST TO: 206-733-5680

Requests will be processed in the order received and will be confirmed via fax. Please, no calls accepted.

Cruise West Travel Agent Positive Space Program

TERMS & CONDITIONS:

Eligibility

To be eligible you must provide at least one of the following forms of identification with your request:

- IATA or ARC lists with your name on it.
- IATAN or CLIA card.
- CLIA certificate, accompanied by a copy of your business card or a letter from the agency manager or owner. IATA or ARC lists and ID cards must be valid during the time of travel.

Rates

Positive Space Discounts are per person in U.S. dollars. They apply to the agent and one companion sharing one twin cabin. These rates include taxes/port charges/fees, onboard services, fuel surcharge, and transfers on embarkation/disembarkation days. Singles will be charged 50% of the applicable single price, non-commissionable, for the cabin selected.

Cabin Assignments

Specific cabin selections may be possible under the Positive Space program subject to availability. Documents will arrive approximately 14 days prior to your cruise.

Payment

Full payment is required within seven days of confirmation. Acceptable forms of payment are agency, personal or cashiers check and credit cards (Visa, MasterCard, or Discover cards only.) If your booking is made within 30 days of departure, only credit cards are acceptable forms of payment.

Air

Airfare is not included or provided by Cruise West. We must receive your flight details no later than seven days prior to sailing in order to provide your transfers.

Transfers & Shore Excursions

Transfers are provided on embarkation and disembarkation days only (unless a hotel night is included in the itinerary). Some shore excursions may not be included and will be sold onboard at retail.

Cancellation/Changes

Cancellation fees apply as outlined in Cruise West's general "Terms and Conditions" published on our Website.

SSP Reduced Rate Coupon

If you are a certified Small-Ship Partner, who has made at least one full-fare booking with Cruise West, your \$250 reduced rate coupon may be applied to most Travel Agent Rate bookings. For Positive Space bookings paid by check, please deduct this amount from your total and send the SSP Reduced Rate Coupon with full payment. If paying by credit card, your coupon must be mailed – or a photocopy faxed – to us immediately once we have confirmed your booking.

Terms & Conditions

Under the Positive Space program, the agent and companion must sign and return a non-disclosure agreement, which will be sent with confirmation. Documents will not be sent until Cruise West receives a signed non-disclosure agreement.

Insurance

Our "Peace of Mind" Travel Protection Plan is available – and recommended – for purchase.